

PROFILE ZEGAL COMPANY





Introduction Letter

After nearly 20 years of establishment and development, together with mutual efforts of professional staff, we have become a creditable architecture-interior brand name, having a sustainable standing on Vietnamese market and gaining long-term trust from customers. Throughout the developing process, Zegal has created such an ideal brand name that with a brief mention of Barrisol stretch ceiling, customers shall instantly remember us.

Zegal is the only and official exclusive supplier of Barrisol stretch ceiling products from Normalu S.A.S Corporation, France in Vietnam and authentic lighting controlling devices from Ltech. With the unfailing endeavors of the staff, the products are increasingly welcomed all over the market.

With the message “rejuvenate life, breathe life into the space”, Zegal shall contribute to enhancing your house’s style and value, bringing perfect conveniences to every living space in Vietnamese housing. We always try our utmost to become the leading green material supplier in Vietnam and to fulfill all expectations of a health friendly product.

OVERVIEW

Company name : **CÔNG TY CP ZEGAL VIETNAM**

International name : ZEGAL VIETNAM JOINT STOCK COMPANY

Abbreviation : ZEGAL VIETNAM., JSC

Tax code : 0106561904

Certificate : 0106561904 issued by Hanoi Planning and Investment Department Business registration no. : June 06, 2014

Charter capital : 9.500.000.000 VND – (In words: Nine billion five hundred million dong)

*** TRADING HEADQUARTERS:**

Main headquarters: Floor 2, 145 Nam Dong Street, Dong Da District, Hanoi

Tel:(84-024) 6275 0167

Website: www.barrisolvn.com

Email: contact@barrisolvn.com

HCM headquarters: No.319/C9 Ly Thuong Kiet Street, Ward 15, District 11, HCM

Tel: (84-028) 3866 0730

Website: www.barrisolvn.com

Email: Linhcam@barrisolvn.com

LEGAL ADMINISTRATIVE INFORMATION

SỞ KẾ HOẠCH VÀ ĐẦU TƯ
THÀNH PHỐ HÀ NỘI
PHÒNG ĐĂNG KÝ KINH DOANH

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập – Tự do – Hạnh phúc

GIẤY CHỨNG NHẬN ĐĂNG KÝ DOANH NGHIỆP CÔNG TY CỔ PHẦN

Mã số doanh nghiệp: 0106561904

Đăng ký lần đầu: ngày 06 tháng 06 năm 2014

Đăng ký thay đổi lần thứ: 2, ngày 14 tháng 09 năm 2015

Tên cũ: CÔNG TY CỔ PHẦN BARRISOL VIỆT NAM

1. Tên công ty

Tên công ty viết bằng tiếng Việt: CÔNG TY CỔ PHẦN ZEGAL VIỆT NAM

Tên công ty viết bằng tiếng nước ngoài: ZEGAL VIETNAM JOINT STOCK COMPANY

Tên công ty viết tắt: ZEGAL VIETNAM., JSC

2. Địa chỉ trụ sở chính

Số 145 Đặng Văn Ngữ, Phường Nam Đồng, Quận Đống Đa, Thành phố Hà Nội, Việt Nam

Điện thoại: 04-62750167

Fax:

Email:

Website:

3. Vốn điều lệ

Vốn điều lệ: 9.500.000.000 đồng

Bằng chữ: Chín tỷ năm trăm triệu đồng

Mệnh giá cổ phần: 10.000 đồng

Tổng số cổ phần: 950.000

4. Số cổ phần được quyền chào bán: 0

5. Người đại diện theo pháp luật của công ty

* Họ và tên: CAM ANH DƯƠNG

Giới tính: Nam

Chức danh: Giám đốc

Sinh ngày: 01/09/1985

Dân tộc: Kinh

Quốc tịch: Việt Nam

Loại giấy tờ chứng thực cá nhân: Chứng minh nhân dân

Số giấy chứng thực cá nhân: 012580683

Ngày cấp: 14/04/2003

Nơi cấp: Công an TP Hà Nội

Nơi đăng ký hộ khẩu thường trú: TT Công trường 1, Phường Quang Trung, Quận Đống Đa, Thành phố Hà Nội, Việt Nam

Chỗ ở hiện tại: 145 Đặng Văn Ngữ, Phường Nam Đồng, Quận Đống Đa, Thành phố Hà Nội, Việt Nam

TRƯỞNG PHÒNG



Trần Minh Quang

I. FOUNDATION AND DEVELOPMENT

Previously named as Phuong Ngoc Company Limited, which was established in 1996, the company has experienced over 20 years of development and working in the field of decoration, interior renovation, Ecophon sound absorbent from Sweden.

In order to better satisfy the market demand and selective customers, until 2014, the company decided to found a subsidiary company named Zegal Vietnam Joint Stock Company.

Zegal Vietnam Joint Stock Company independently acts, approaches and meets all requirements of domestic and foreign business owners, agencies and corporations having demands about interior decorating products: Barrisol stretch ceiling – France.

Throughout a long time studying Vietnamese market and consumers' needs, in 2016, Zegal cooperated and became an exclusive supplier of famous brand names worldwide such as Samsung – Korea, Ltech – China.... with various shapes, types, colors and styles.

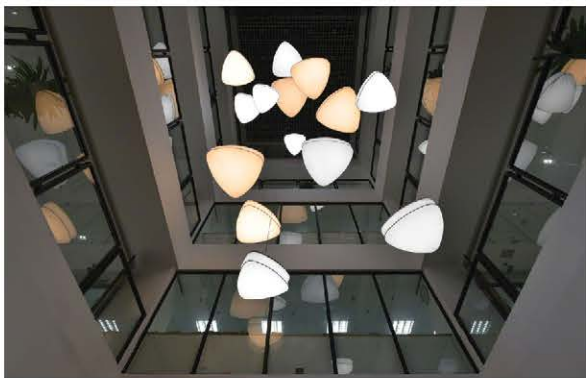
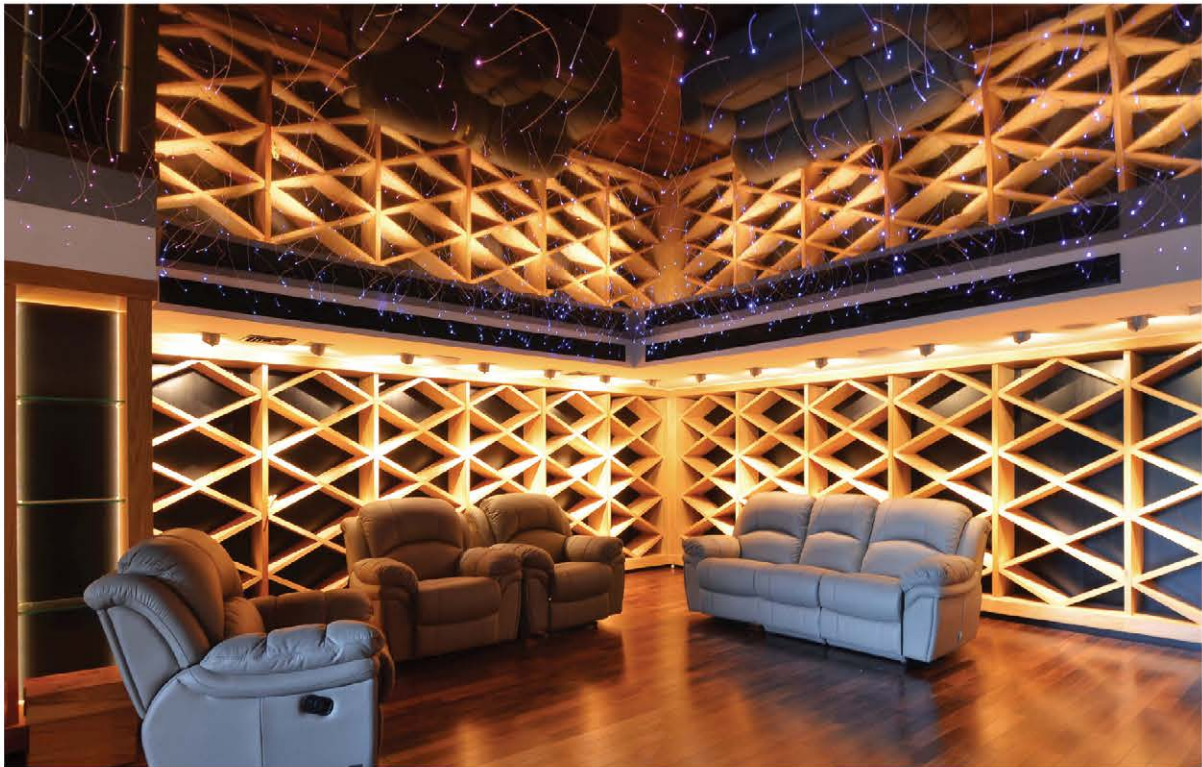


Mission

Zegal never fails to be the top company in the field of supplying lighting and interior design solutions in Vietnam.

We supply Zegal products with international qualities and reasonable prices with a view to satisfying consumers' demands, making contribution to the innovation of the national architecture identity and the community development.

Zegal guarantees to bring products of the highest quality and the world's top technology to the Vietnamese interior material market.



Core Values

Zegal always places “credit” on the top priority. Therefore, we always try our best to guarantee our commitments with customers and partners as or beyond expectations; especially the commitments on product qualities – service and schedule.

We respect our customers and place customers at the center, their benefits and expectations on top; endeavor to provide customers with perfect products-services; consider customers’ satisfaction as a success measurement.

We regard creativity as liveliness, as a springboard for development to make a difference and distinct impression in each product, bringing the best choices to customers.



Targets

Zegal aims at gathering talented persons to produce the best products-services, to significantly develop the national architecture.

We try our utmost to become the leading company in the field of interior design and smart lighting solutions in Vietnam.

We build up a professional organization and a dynamic, creative working environment for the entire staff. Every customer should enjoy the best products and services; therefore, a good working space always brings about qualified products, which is our main objective.

II. COMPETENCE AND EXPERIENCE

1. FINANCIAL COMPETENCE

Zegal JSC always manage a high, sustainable growth. In the recent years, the company's sales continuously increase.

Zegal brand has increasingly gained trust from customers and partners, fostering the company's credit and rank on the market.

*FINANCIAL STATEMENTS

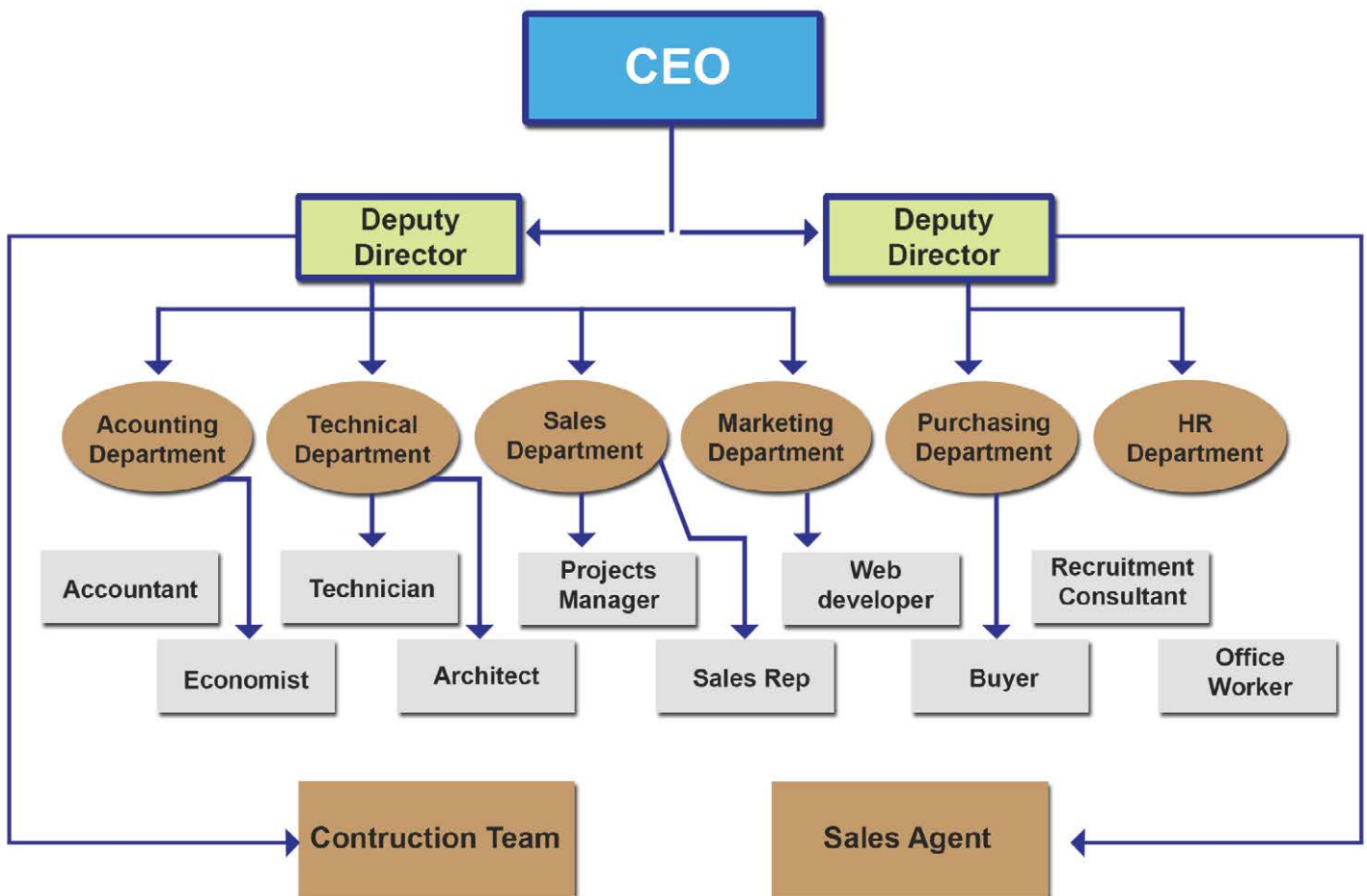
No.	Detailed contents	2015	2016	2017
1	Charter capital	9.500.000.000	9.500.000.000	9.500.000.000
2	Total assets	5.324.295.033	29.496.025.649	34.030.867.323
3	Short-term asset	4.160.553.000	28.806.769.131	32.123.737.236
4	Payable loan	1.965.056.203	8.960.007.118	22.433.295.850
5	Sales	5.968.228.465	23.833.420.863	29.681.392.497
6	Profits after taxes	240.698.312	1.029.321.861	1.061.552.942
7	Number of signed contracts	35	57	138
8	Total contract values	8.666.009.398	37.781.654.000	38.902.879.237

2. PERSONNEL COMPETENCE

With a team of experienced engineers and technical experts, our Company has made various provisions and installations for huge customers in the construction field, from the National level construction with high requirements of architecture or art, meeting different technical specifications. Throughout over 17 years of development, we are proud that:

Zegal Company shall gradually fulfill every strict and abundant requirement of the market, even the ones that many other companies currently cannot take on.

2.1. ORGANIZATIONAL CHART



2.1. HUMAN RESOURCE QUALITY

Total staff number: 67

Individual qualifications: Master, University, College

Foreign experts: 02

Administrative – Accounting staff: 10

Salespersons: 12

Sound specialists and architects, supervisors: 14

Teams of workers:

Main workmen (Level 7/7): 15

Workers: at least 14 people (depending on the project scope)

All employees, technical teams and workers are regularly provided with a short-term training by foreign experts to improve their specializations as well as update new technologies and materials.

The sales team has a high qualification, enthusiasm and willingness to serve every need of customers. Modern and scientific working style helps make Zegal brand's customers "pleased to come, satisfied to leave". Any customer when coming to our company shall received professional consultancy so that their constructions reach an optimal efficiency with the most reasonable price.

Our company also has 2 foreign experts. In addition to giving technical support, they also make favorable conditions for Zegal when there are contracts with foreign partners in Vietnam.

All technical staff graduating from architecture universities have the ability to meet every design needs of customers. Many employees have worked for Zegal company from the beginning, now they have considerable experiences and insights into the products. The Board of Directors are experienced leaders in the company management and operation.

III. ACTIVITIES

GENERAL INTRODUCTION

Present on the market for over 3 years, Zegal JSC has steadily improved the brand position in comparison with other companies. Since the date of foundation, Zegal has mainly worked in the field of supplying and installing decorating and lighting solutions for architecture space with major materials being Barrisol ceiling panels; luxurious sound absorbent ceiling panels and glass wool wall from Ecophon – Sweden.

Products provided by Zegal are all imported directly from foreign brands with abundant shapes, sizes and colors. Our products bring about not only artistic beauty and excellent quality but more importantly the solutions from design efficiency to the perfect finishes for constructions.

In 2017, Zegal started to supply smart lighting control system from Ltech. Besides, we cooperate with globally famous Led brand names such as: Samsung – Korea, Osram – Germany.... in order for a perfect package for every construction.

Together with ideal product quality, it is worth mentioning the staff, technical teams and foreign experts with many years of experience, 3 year development has shown the vigorous growth of Zegal.

During the operation time, with the moto "For community benefits", Zegal JSC has always been willing to provide the architecture space of Valued Customers with effective solutions, bringing about sophisticated, modern and classy styles for your constructions.

EXCLUSIVE DISTRIBUTOR CERTIFICATE



EXCLUSIVE DISTRIBUTOR CERTIFICATE

I, the Undersigned, President of the **BARRISOL® - NORMALU®** Company, hereby certify that
ZEGAL VIETNAM.Jsc

2nd floor, 145 Dang Van Ngu, Dong Da, - HANOI (Vietnam)

is our **Official Exclusive Distributor** for **BARRISOL®** Brand stretch Ceilings in Vietnam.

Kembs, 03.05.2018

Validity period: 24.04.2018-24.04.2019
(subject to the execution of the distribution contract)

For Barrisol® Normalu® SAS
Jean-Marc SCHERRER President



BARRISOL NORMALU S.A.S.

Route du Sipes | 68680 Kembs FRANCE | Tél. : +33 (0)3 69 63 20 20 | Fax : +33 (0)3 69 48 43 44 | E-mail : mail@barrisol.com
www.barrisol.com

Au cœur de l'innovation depuis 1967 - At the heart of innovation since 1967



LTECH

EXCLUSIVE AGENCY AUTHORIZATION

2016-2018

Authorized Company: ZEGAL VIETNAM JOINT STOCK COMPANY

Authorized Region: Vietnam

Validity : 2016.12.01~2018.11.30



ZHUHAI LTECH TECHNOLOGY CO., LTD.

BARRISOL STRETCH CEILING

Barrisol transparent ceiling (or stretch ceiling) by NORMALU S.A.S Corporation from France is considered to be a totally new product in interior design and decoration of ceilings and walls.

Transparent ceiling is a hanging ceiling fixed by a flexible edge framework, combined with multi-material and multi-color stretch screen. It is safe to say that transparent ceilings can handle all problems, bring about optimal solutions and satisfy the strictest requirements of architects.

*BARRISOL STRETCH CEILING

WHITE TRANSPARENT STRETCH CEILING

Bring light into the interior space. The light source is placed on Barrisol ceiling to diffuse light equally, creating harmony and comfort for your interior space.



STAR CEILING

Provide complete, perfect and modern surfaces to innovate and decorate every interior space.



REFLECTIVE CEILING

Create unique effects in the feelings. The space becomes more magnificent and lively with the appearance of the room reflection on the ceiling.





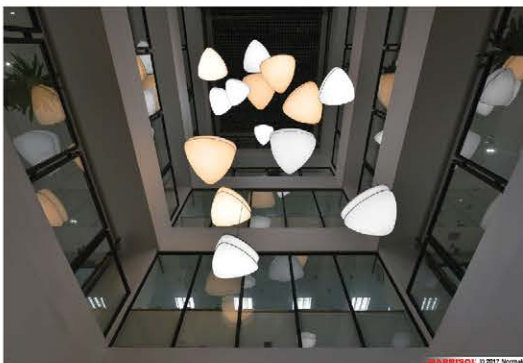
PRINT CEILING

Realize 3D blocks and your desired ideas. You can create your ownstyle.



MIRROR CEILING

The space seems to be doubled, the images are interestingly reflected thanks to the reflective characteristics of mirrors and stretching nature of Barrisol panels.



TRANSPARENT LIGHT BOX

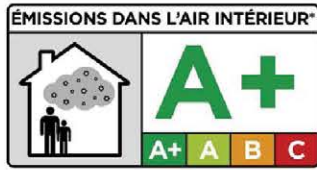
Thanks to Easy Access technology, light boxes can automatically open via a remote control system. Any needs to change Leds or Fluorescence lights are optimally simplified.



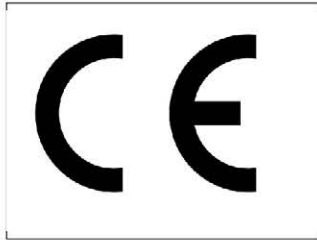
COLORED TRANSPARENT CEILING

Allow creating different effects on the senses and space thanks to changes to light, colors, rhythms and moving pictures. The space emphases depend on each lighting system installed inside the Barrisol transparent screen.

CERTIFICATES OF BARRISOL CEILING



Barrisol stretch ceiling is certified as A+ type (highest point) for the indoor air quality in accordance with the Law, guaranteeing safe space for users.



Barrisol received CE certificate, guaranteeing human well being and other safety requirements applied in Europe.



Barrisol received UL certificate. This is a safety specification based on product evaluation compatible with the American and Canadian markets.



Barrisol Normalu SAS is certified by IMO for its capacity to install Barrisol on ships. All Barrisol screens meet A.651 specification by International Marine Organization.



Barrisol is a member of the US Green Building Council. This organization aims at maintaining green buildings for every member of the same generation.



The US Green Building Council was established in order to create partner relations among industries, governments and related groups to meet the demand for sustainable development. Barrisol participated in this council to bring their products into the construction field, with the expectation to create a green environment for people.

LTECH CONTROLLER

Ltech is the global leading supplier in the field of light controlling.

Smart controlling models have not only luxurious designs but also smart working methods, which helps you save much time for families and friends.

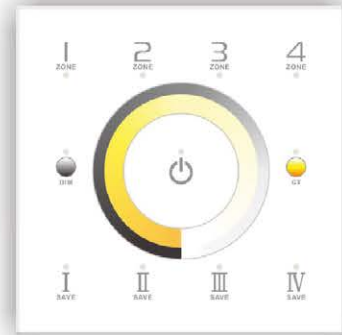
BASIC MODELS



EX1S



UX7



D7



DX8



DA1



K1



UX6



EX4



T4CV

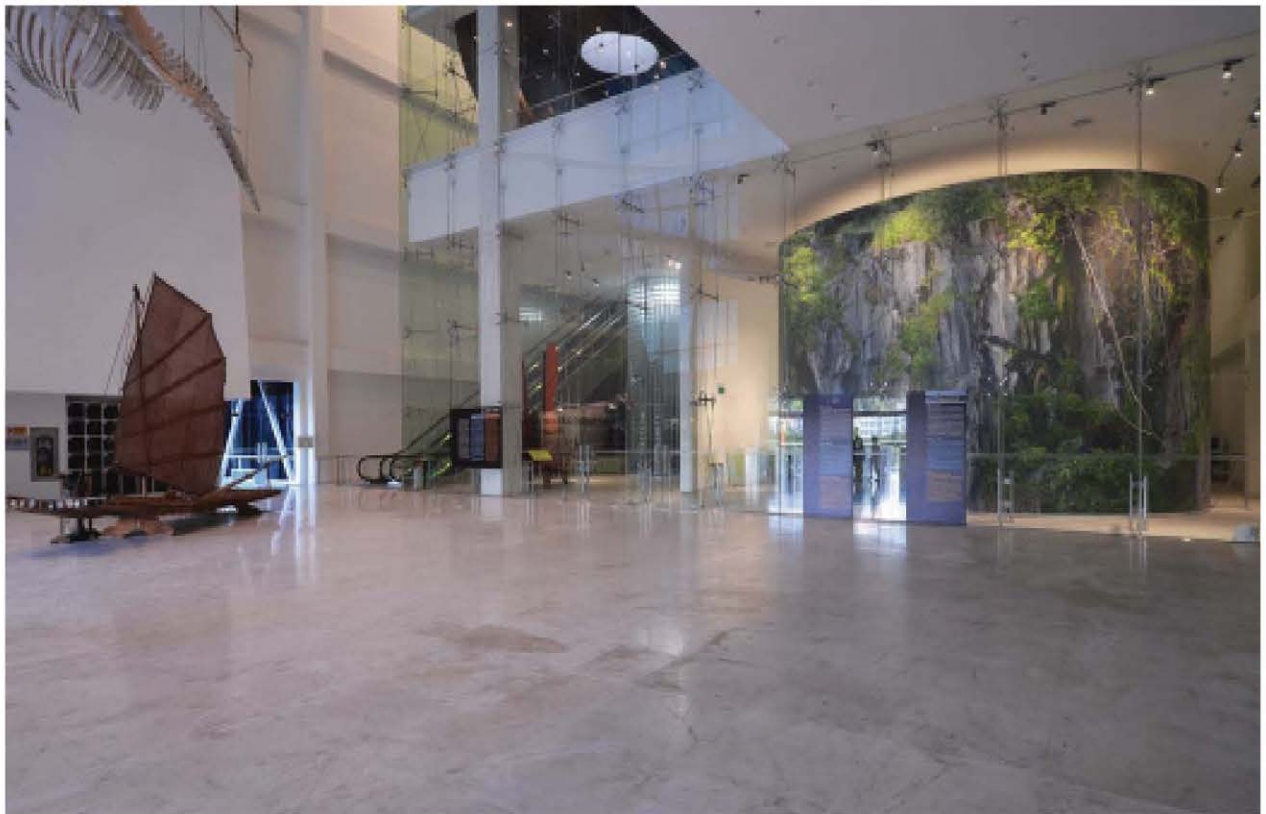


**PHOTOS OF
TYPICAL CONSTRUCTIONS**

PROJECT OF STATE SECTOR



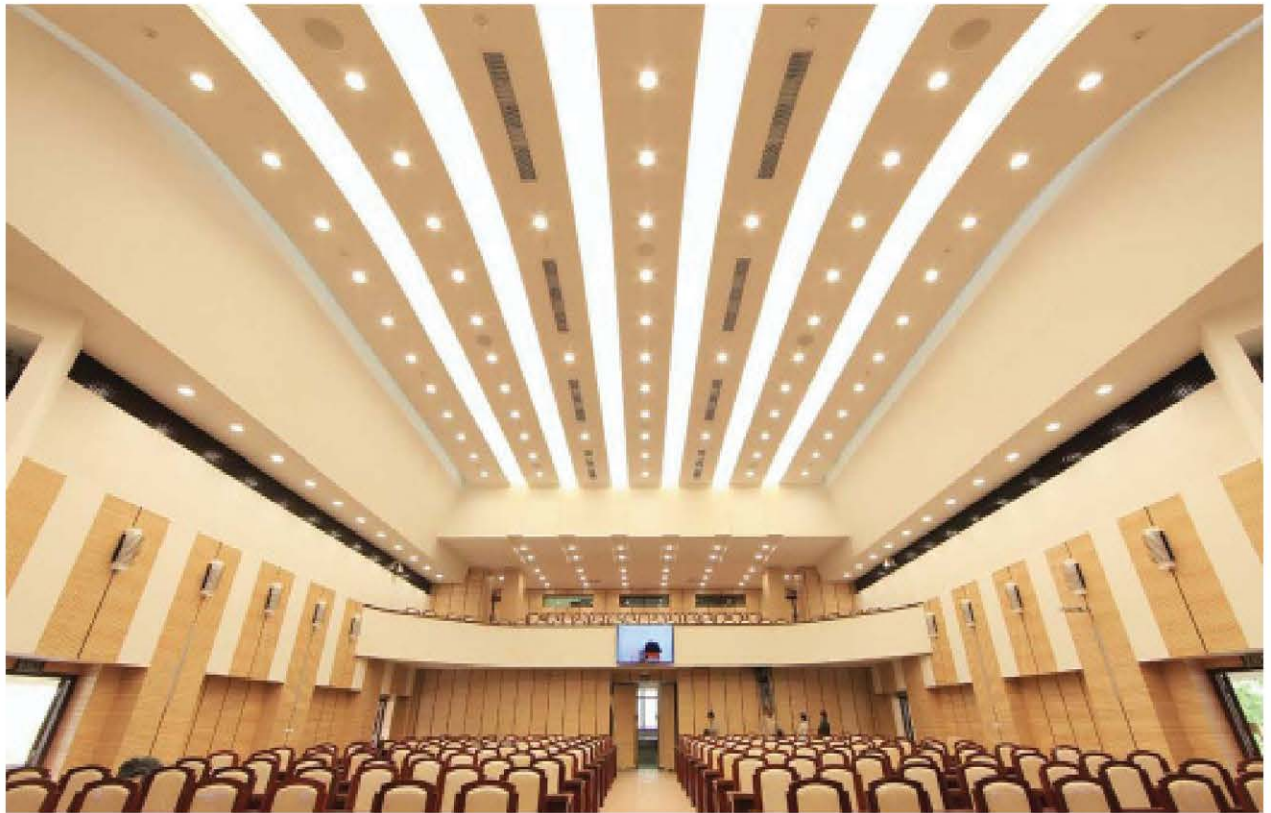
CONSTRUCTION: GOVERNMENTAL OFFICE



CONSTRUCTION: QUANG NINH MUSEUM



CONSTRUCTION: HALL OF HANOI SECURITY HEADQUARTERS



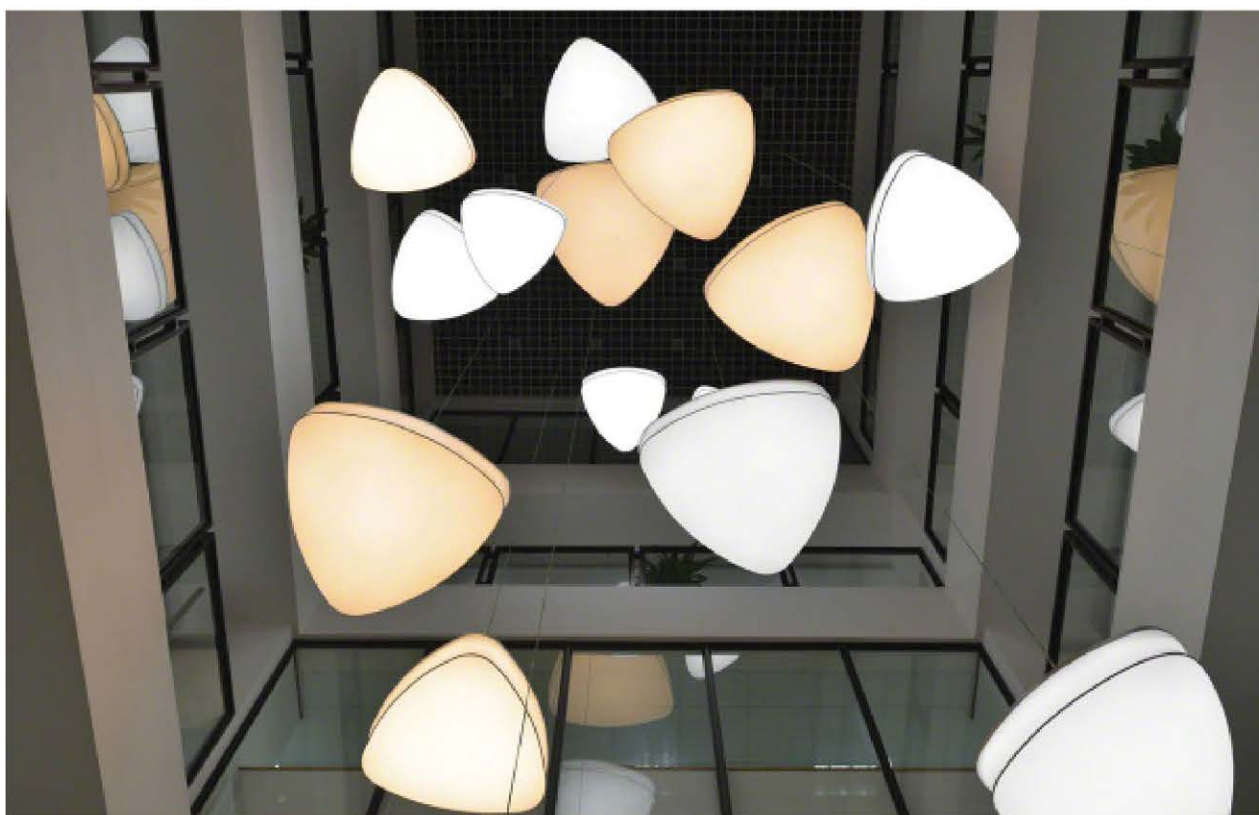
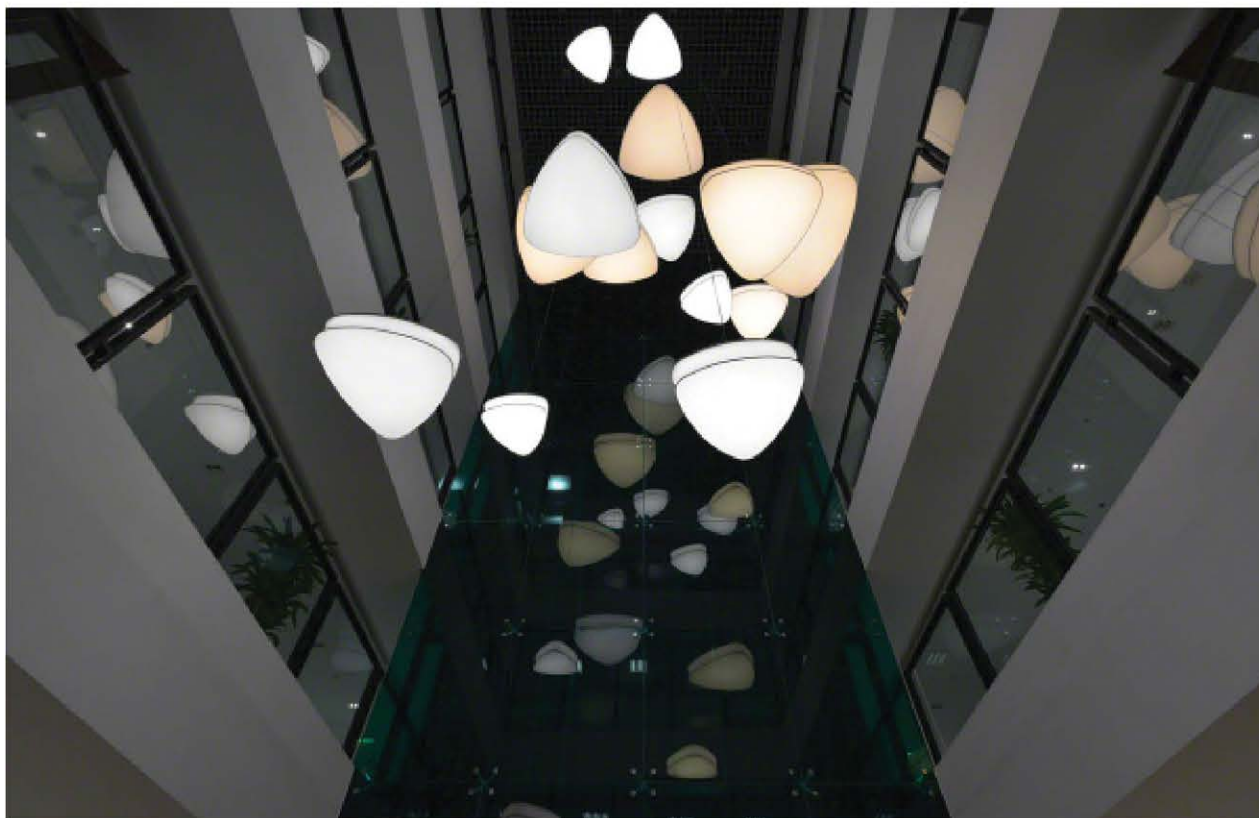
CONSTRUCTION: HANOI PEOPLE'S COMMITTEE



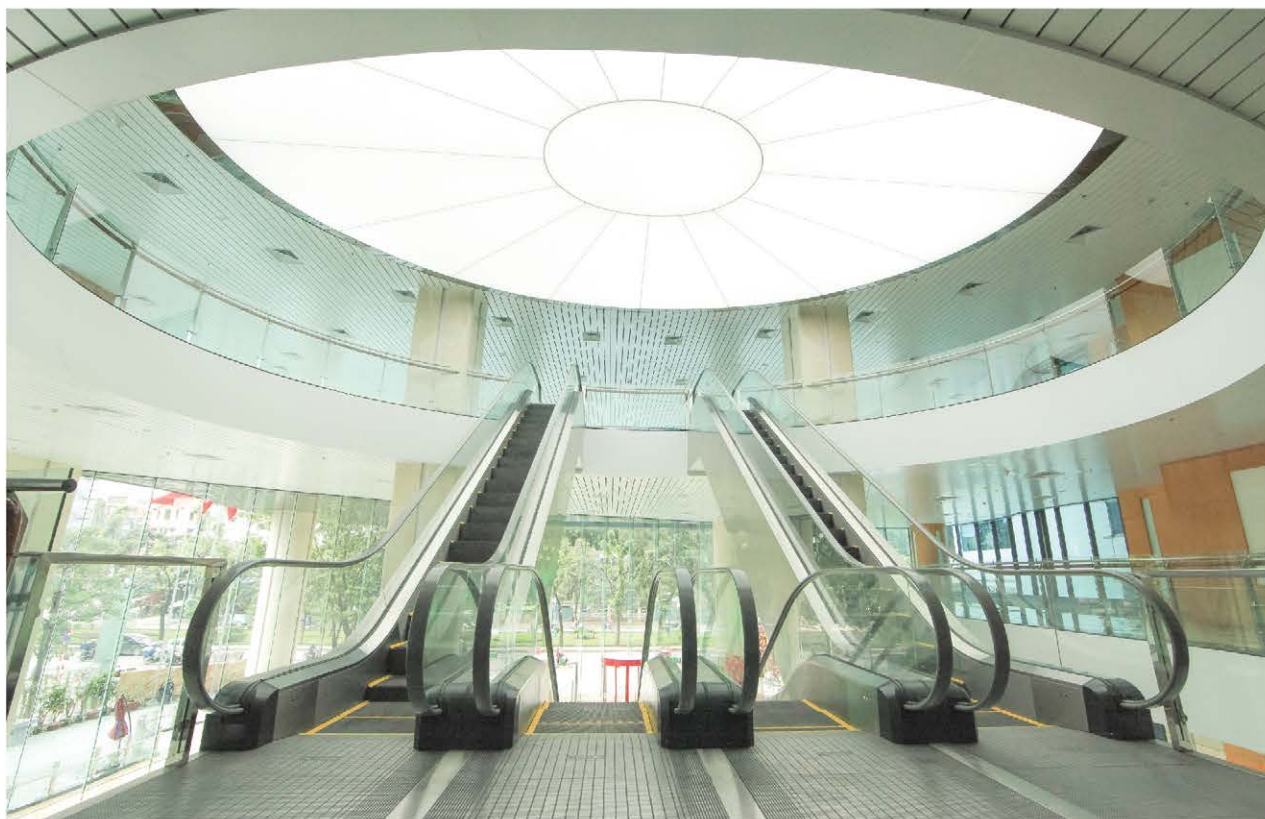
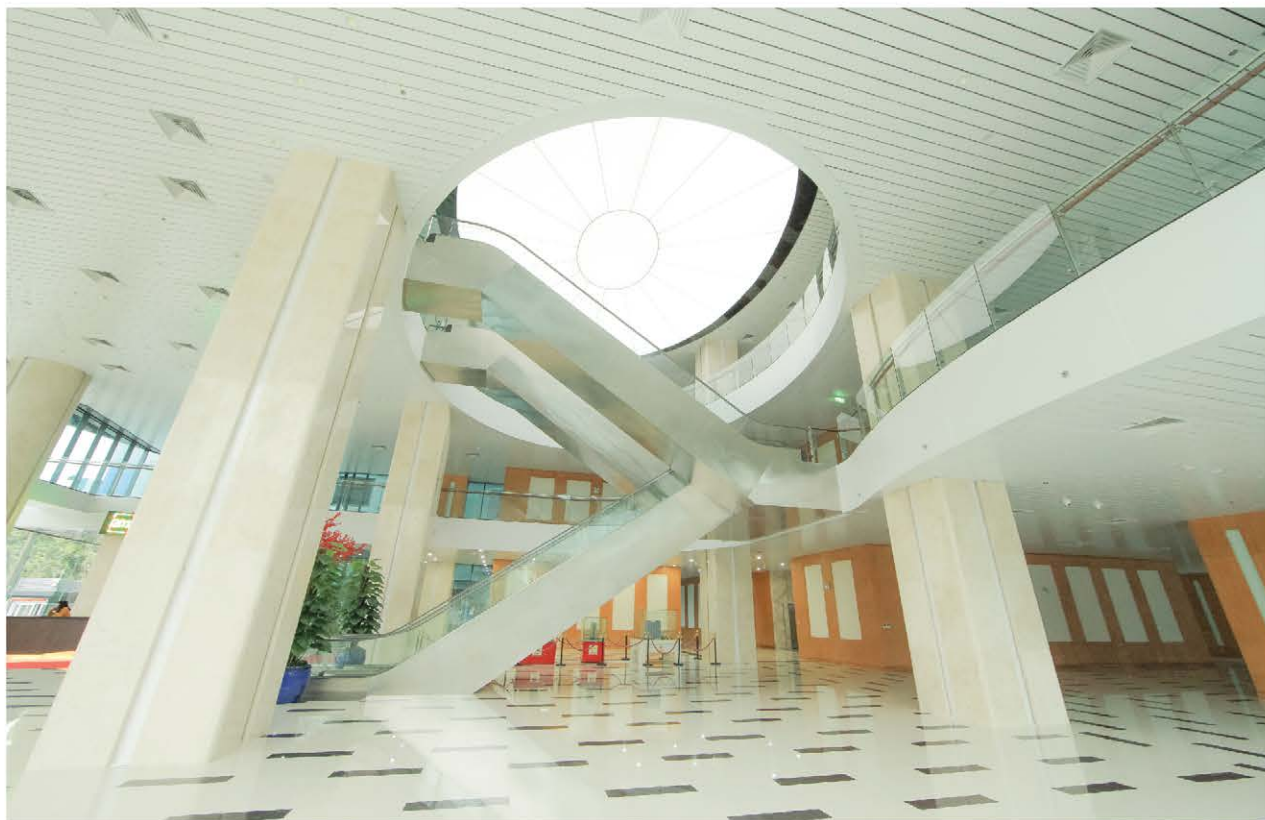
CONSTRUCTION: HCM STOCK EXCHANGE



CONSTRUCTION: VIETNAM COAL – MINERAL INDUSTRIAL CORPORATION – VINACOMIN



CONSTRUCTION: VIETCOMBANK



CONSTRUCTION: 798 CORPORATION –MINISTRY OF DEFENSE

HOTEL, CORPORATION COMPANY PROJECTS



CONSTRUCTION: SAI GON SHERATON SÀI GÒN



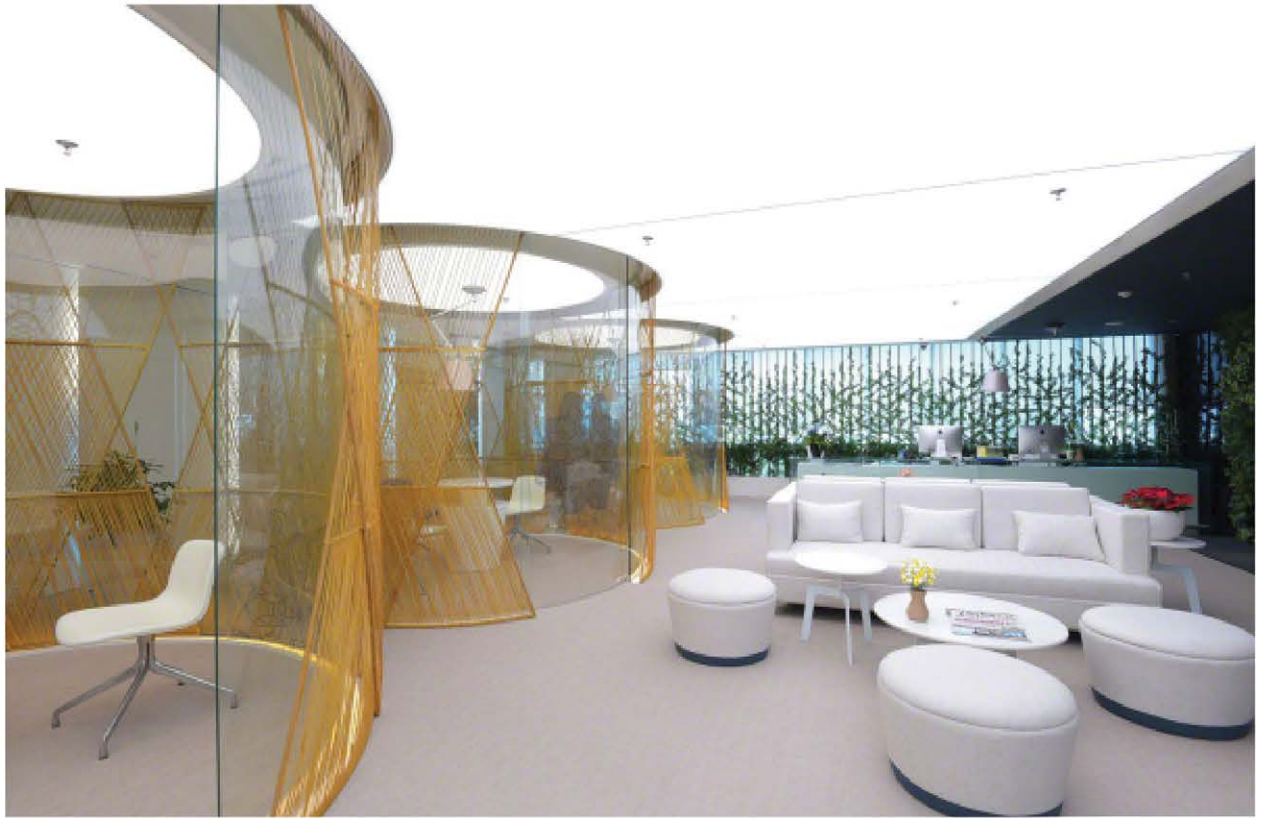
CONSTRUCTION: VIN SCHOOL – HAI PHONG



CONSTRUCTION: MAY 10 CORPORATION



CONSTRUCTION: SAIGON STOCK JOINT STOCK COMPANY – SSI



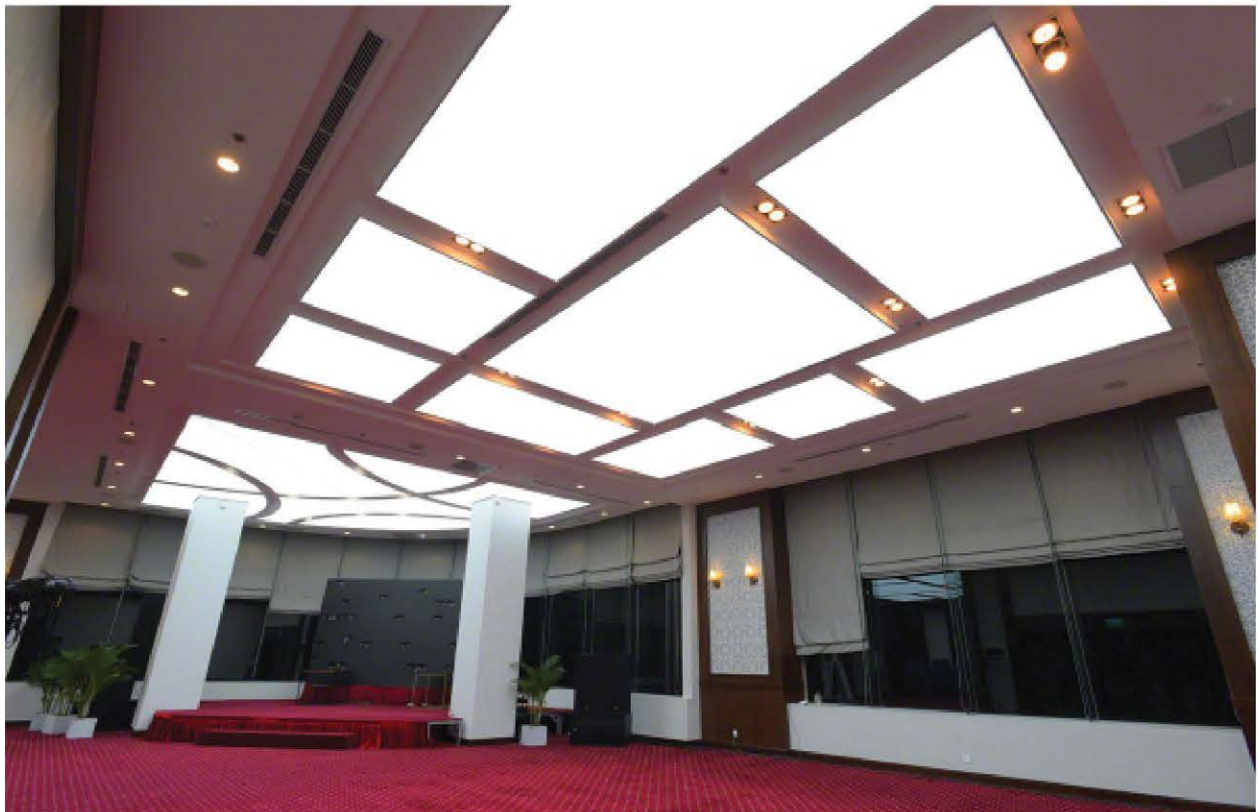
CONSTRUCTION: ACB BANK



CONSTRUCTION: ACB BANK



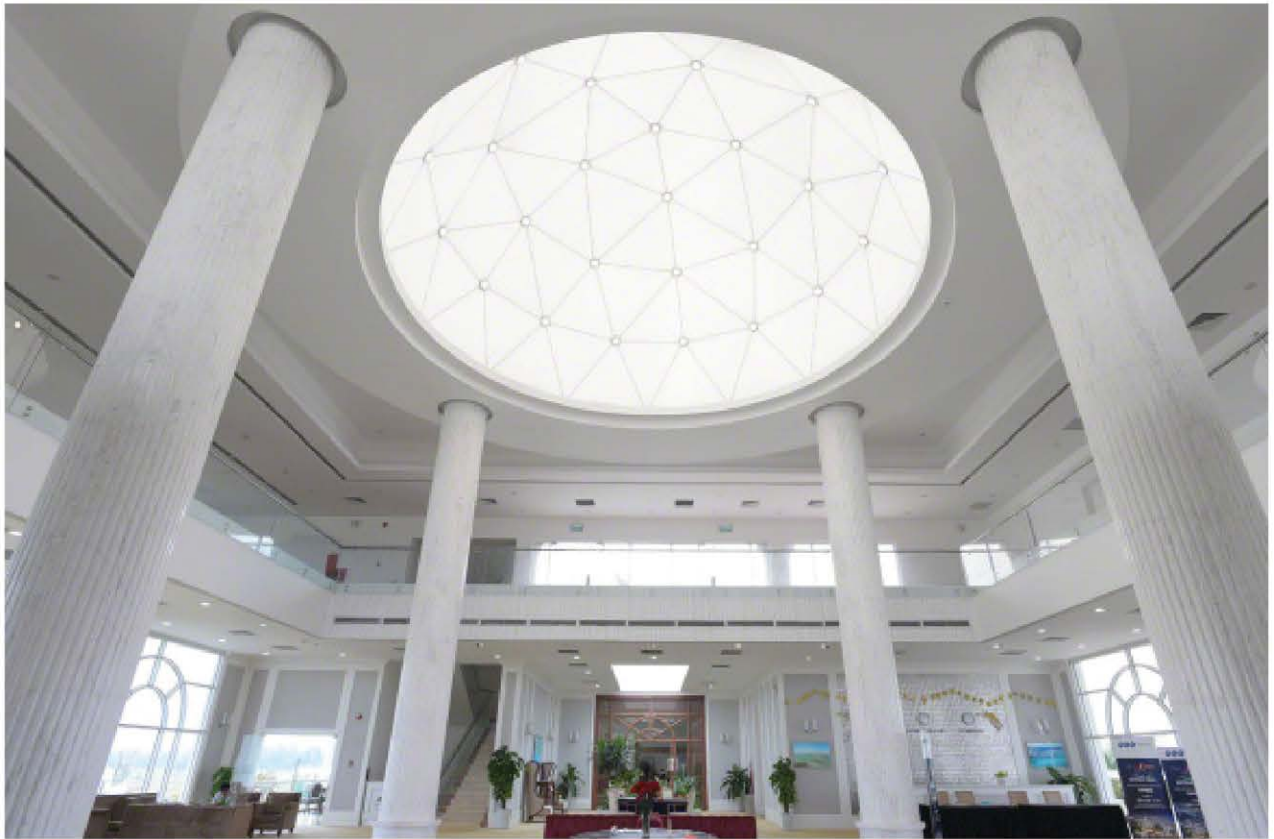
CONSTRUCTION: THINH VUONG BANK



CONSTRUCTION: SAIGON CENTRAL PALACE HOTEL



CONSTRUCTION: ISC TRAINING



CONSTRUCTION: FLC GOLF CLUB – SAM SON THANH HOA



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